



LOGIMATIC

integrating knowledge and technology

LOGIMATIC

Logimatic was founded in 1987 by four engineers from the former Aalborg shipyard in Denmark and we still supply a wide range of services to shipyards, shipping companies, maritime authorities etc.

Our business has developed over the years and now includes niche products in software, automation and consulting to industry, commerce and the public sector.

We are very focused on quality in our working processes and are quality certified in accordance with DS/EN ISO 9001:2008, which has applied to all our services since 1998.



TIME FOR FORESIGHT

At Logimatic we are pleased to note that we have marked our position as a profitable business with a strong will and the ability to stay ahead of the game. Logimatic has created a good reputation for itself on the international market thanks to a strong culture and capable employees with a great deal of specialised knowledge.

We would obviously like to maintain this status and develop our high professional standards and core competencies in automation, software and consulting. We will continue to work on strengthening our existing business whilst further improving our existing products. We see many future opportunities for our company and will focus on supplying competent advice and effective IT solutions based on a quarter of a century of experience and knowledge of the industry.

I am personally particularly proud that all employees in Logimatic show that they are able to play their part when we need them to. We have demonstrated the strength of our company with several core businesses and we are well prepared for new achievements.

On the following pages you can read how we increase our customers' efficiency and competitive ability through knowledge and technology.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'Troels Severinsen', written over a light blue rectangular background.

Troels Severinsen
CEO of Logimatic

“
*Integrating
knowledge
and
technology*
”

ABOUT LOGIMATIC

Logimatic is a Danish engineering and software company with solid global experience in development, sales, implementation and support of proprietary software and automation solutions. Consultancy is also a large proportion of the services we offer, both as independent services as well as in connection with our IT solutions. We are often project managers during system integrations and for the development of customised IT systems.

Our solutions are niche products geared towards a wide variety of industries and customers, from private to public and from service to production, but our focus is always on increasing the competitive abilities of our customers. We do this by constantly improving efficiency and quality as well as shortening delivery times and reducing costs.

We integrate knowledge and technology and supply value-creating solutions for our customers. These solutions optimise the processes and workflow of the individual customer, thereby equipping them to take a leading position in the increasing competition on the markets.

Our knowledge is our employees. Without them, technology would just be technology. Our employees contribute with the value-creating knowledge that is a prerequisite for the solution being capable of improving the competitive ability of the individual customer.



International

Logimatic was founded in Denmark, where we still have our base and it is here that we create solutions for customers all over the world.

Logimatic works and supports globally and the size of the projects varies a lot from individual smaller projects to large turnkey solutions.

AUTOMATION

Maritime

The design of maritime automation was one of the original services that Logimatic offered and today both the design and supply of solutions are a large proportion of our business.

Maritime automation is used for the automation of a variety of processes on ships and off-shore. Common examples of systems and hardware that automation monitors and controls are fire alarms, heating and ventilation, propulsion, engines and machinery.

Specifically, we supply IPMS – Integrated Platform Management Systems – for naval vessels and CMAS – Control Monitoring Alarm Systems – for commercial ships. In addition, we design electrical and automation designs for all kinds of ships.

Automation supplied by Logimatic provides an overview and streamlines work processes. In addition, it optimises energy consumption and safety on ships and off-shore facilities.

A modernisation or implementation of optimal automation in the maritime sector often leads to a reduction in the general costs of staffing and energy, but it can also be an important parameter for environmental improvements and have a positive effect on the working environment.

References / Examples

Absalon class - Royal Danish Navy, Clipper Group, Grontmij, HDMY
Dannebrog, Iver Huitfelt class - Royal Danish Navy, OSK Shiptech,
Rockwell Automation, Scanel International, Wilhelmsen Technical Solutions

PLANNED MAINTENANCE & PROCUREMENT

Sertica

Sertica is Logimatic's software solution for efficient management of planning maintenance tasks and procurement of spare parts in any modern business.

The solution is further optimised for use as a fleet management system for shipping companies and shipping businesses. The solution covers both procurement from shipping offices as well as maintenance activities on board ships. Sertica creates consistency in the entire maintenance, requisitions, and procurement flow of the shipping company and to suppliers.

Sertica is aimed at all sectors that need to document, classify and create an overview of the company's maintenance tasks.

The system provides the customer with an optimal overview and documents the history of maintenance activities and use of resources. It prevents down-time and reduces costs for our customers.

References / Examples

A2SEA, Associated Danish Ports, Babcock & Wilcox Vølund, Carlsberg, Danish Malting Group, DFDS, Diamond Ship Management NV, IHC Parts & Services, J. Lauritzen, O.W. Tankers, Svitzer, University of Copenhagen



AUTOMATION

Industrial

Logimatic supplies automation to the industrial sector generally, but with a particular focus on the clean-tech sector.

The areas in the clean-tech sector that Logimatic has a primary focus on are environmental systems and energy plants. Environmental systems include wastewater facilities, waterworks, ventilation facilities and energy monitoring, whilst energy facilities include boiler plants, heating plants and generator plants.

As system integrator, Logimatic is a general contractor for services in all phases of the automation projects. We can provide projection, design and dimensioning of electrical and automation systems, installation, quality assurance, teaching and servicing.

By controlling and regulating energy and environmental plants, general efficiency and savings are achieved, but there is also capacity for reporting and quality assurance, which ensures compliance with the strict requirements of the industry.

References / Examples

Aalborg CSP, Aalborg Engineering, Aalborg Industries, Bosch Rexroth, Waste Water Treatment Plant Allerød Rudersdal, Risø Technical University of Denmark (DTU), Roskilde Waste Water Treatment Plant

33 YEARS IN THE INDUSTRY

On the 1st of April 2020, Logimatic celebrates 33 years of growth and innovation. Much has happened since the four founders from Aalborg shipyard in Denmark started Logimatic as a spin-off company in 1987. It is not only Logimatic that has evolved – society has also undergone huge changes.

The basis for the company was consultancy in relation to electrical systems and automation, but the business moved rapidly in the direction of soft-ware development also becoming a focal point. Technological development speeded up and Logimatic saw the opportunities and invested in the future.

Economic trends in society have gone up and down, and this has placed great demands on corporate adaptability. Logimatic has proven its own ability to adapt rapidly, by trimming the company when necessary and investing when the opportunity presented itself.

Our customers have been far-sighted and have seen the value of technological development. This has placed great demands on the solutions they have required as well as on us as their supplier. The projects have at times been ambitious, but our customers have shown a great deal of trust in us solving the tasks.

The content and scope of the tasks have challenged all our employees. A large proportion of our employees have been with the team for many years, which is a sign of loyalty and good opportunities for improving skills and growing alongside the expansion of the company. Logimatic will use the year of our anniversary to pay tribute to our staff for the tremendous effort and the commitment that they have shown over so many years. They are the soul of the company. They make the difference. They are our future.



AWARDS

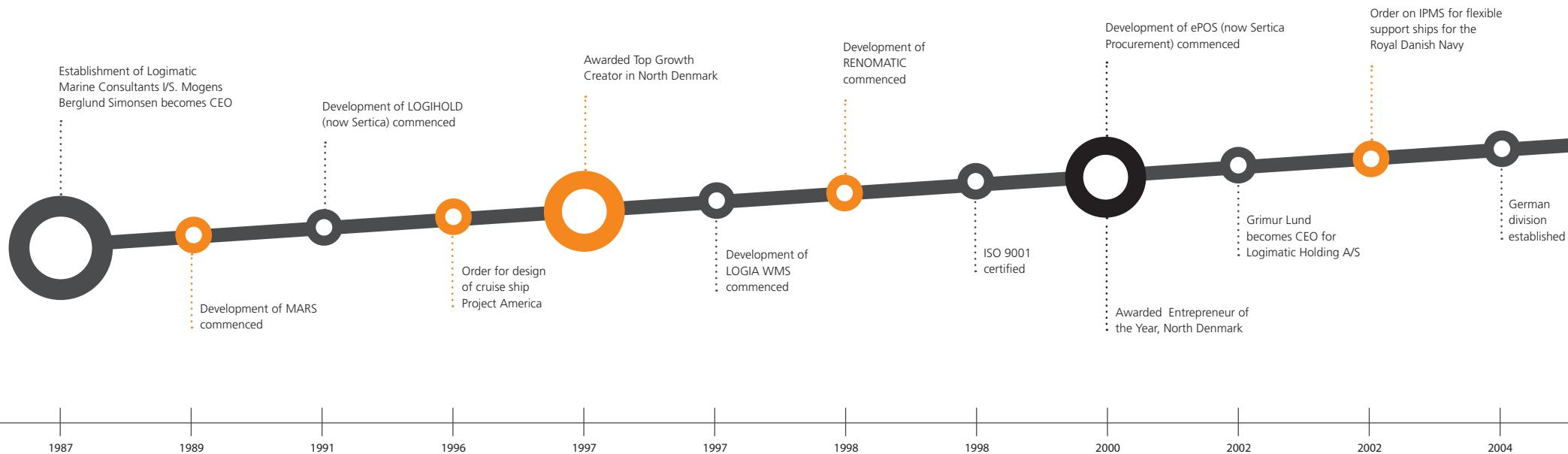
Logimatic has been nominated for the "Entrepreneur of the Year" award three times and once for "Best Growth Creator" by Ernst and Young. The deciding factors in the judging were our strong focus on globalisation, internationalisation, corporate culture and corporate values. We were awarded "Entrepreneur of the Year" once and "Best Growth Creator" once.

DIVESTITURE OF MARS

MARS is an ERP system that was developed for shipyards and was a major cornerstone in the history of Logimatic. After several inquiries from abroad it was sold to British AVEVA in 2010. This meant that Logimatic's size was halved and all operational and development tasks are carried out in Denmark today.

INTERNATIONALISATION

Throughout the years, Logimatic has acquired global experience in development, sales, implementation and support of proprietary software and automation solutions. This means that a significant proportion of Logimatic's assignments are ordered and supplied abroad and that we work all over the world.

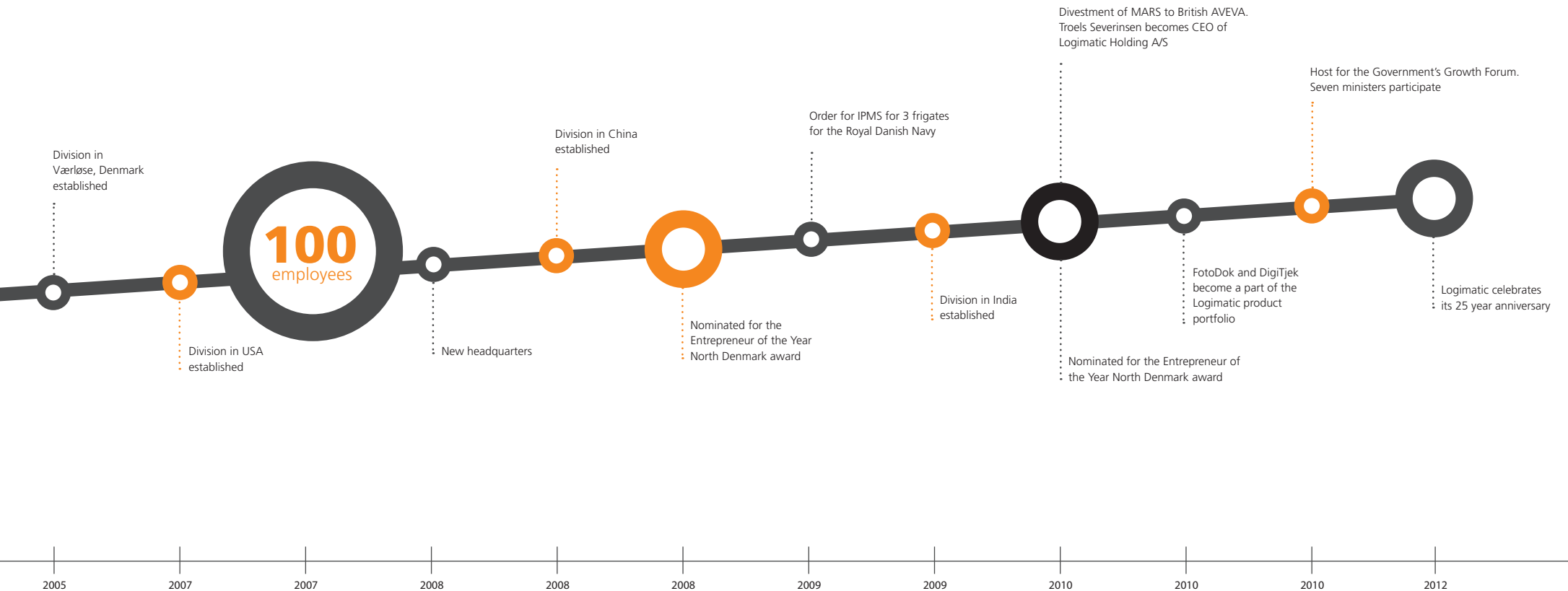


THE PUNDITS

Staff numbers grew slowly but steadily from four in 1987 to twenty in 1992 in accordance with the new tasks. In 2007 we reached the 100 mark. The period up to 2010 was a period of prosperity, and the staff expanded to 130. With the divestment of the MARS product, staff numbers were halved and Logimatic now number around 60 employees.

GROWTH FORUM

In 2010, Logimatic attracted a lot of press attention in connection with a convention on growth, competition and innovation with the Government's Growth Forum. Logimatic was the host over two days and was highlighted as a good example of an international niche company in growth.





QUOTES

Logimatic has had different CEO's through the years and they have been significant pioneers for the development that the company has undergone. To celebrate our 25th anniversary we have asked them to say a few words.

Employees as the main resource

I feel a sincere desire to wish Logimatic and all its employees heartfelt congratulations on their 25 years as a global concern.

The most important rules of thumb in my 15 years as CEO were:

- The most important resource is the employees
- Continuous generational change
- Globalisation from the start
- Focus on niche services and products
- Live within our means
- Continuous setting of new targets
- Ownership and leadership do not necessarily follow each other

It is incredibly thought provoking and gratifying to see the continued positive development that Logimatic has undergone in the spirit that was established from the start.



Mogens Berglund Simonsen

One of the founders of Logimatic and CEO from 1987-2002.

Steady path towards growth

At the start, I felt a bit humble to be in charge of a well-trimmed business in which all the important processes ran smoothly and were prepared for growth. Furthermore, I was not alone in my directorship because there was already a highly efficient management team, which took care of the management of the individual business areas.

My most important task was to maintain our course and retain the spirit that was the driving force of the company. One of my strategic tasks was to strengthen MARS by further development of the product with particular focus on new markets - both east and west. The big breakthrough came with contracts in the U.S, England and China and the opening of our offices in China, India and USA. MARS entered a whole new league.

Sales of MARS to British AVEVA meant personally that I sadly, but with great faith, left the management of Logimatic in the hands of its current CEO, Troels Severinsen.



Grimur Lund

Involved in Logimatic from the start, CEO for Logimatic Holding between 2003-2010 and today Chairman of the Board of Logimatic Holding

INTERNAL LOGISTICS & WAREHOUSE MANAGEMENT

LOGIA WMS

LOGIA WMS is Logimatic's software solution for managing and optimising warehouses and logistics. The solution is designed to enable a warehouse operation where work flows are optimised, warehouse space is used most efficiently and it is easy to schedule and execute tasks.

Everyone at the warehouse is online and has access to relevant data. Via integration with the company's ERP system, other branches have access to information about inventory and order status.

LOGIA WMS is intended for all stockholding companies, from small, manual warehouses to the largest fully automated distribution centers. The solution is modular and scaleable and fulfills all the latest requirements for warehouse control.

Implementing LOGIA WMS in the warehouse contributes directly to the company's bottom line. The technology makes it possible to achieve even better results in terms of increased efficiency, fewer errors, less administration and reduced warehouse costs.

References / Examples

av form, Gekås Ullared, Hemmakväll, Jøtul, MAN Diesel & Turbo, Optimera, Otto Olsen, Procter & Gamble, Solar, Swix Sport, Syversen, TOP-TOY, Würth



MOBILE SOLUTIONS

DigiTjek - digital deficiency lists

The DigiTjek software solution was developed for use in the building industry and is used for the registration and rectifying of deficiencies prior to the completion of a construction project. The solution can also be used throughout the building process so that deficiencies can continuously be reduced.

With DigiTjek, developers, consultants, entrepreneurs and other parties involved can get a resource saving, user-friendly and effective IT tool to retain an overview throughout the building process and achieve a more efficient supply that is of a higher quality.

FotoDok - photo documentation

FotoDok is a mobile solution for photo documentation, for example in connection with quality inspections or supervision reports in the construction industry. The solution can also be used effectively in other industries.

References / Examples

A. Enggaard, Aarsleff, Lund & Staun, Moe & Brødsgaard,
MT Højgaard, SDE College, TL Byg,
Toppenberg H.O.K., Traffics

WASTE ADMINISTRATION

RENOMATIC

Renomatic is an IT solution which is used by municipalities, waste companies and waste disposal companies for the administration and control of waste collection.

The solution provides an overview and ensures efficient control of the many different customers and waste systems, handling of customer enquiries, communication with the waste disposal companies, billing of customers, waste companies etc.

Renomatic is supplied as a complete software package which covers all activities from the registration of customers to the collection of waste. Self-service is an essential component of the solution and ensures that customers and companies can communicate with local authorities and waste companies 24 hours a day over the Internet.

Renomatic has achieved a significant position on the Danish market for waste administration and is now a part of over 20% of all waste collection in Denmark.

References / Examples

Frederikshavn Forsyning, MiljøTeam, NVRaffald, Refa, Reno Djurs, Renovest, Thisted Municipality, Vesthimmerlands Municipality, Viborg Municipality, Aarhus Municipality, Aarhus MiljøCenter



CONSULTANCY

Logimatic can provide assistance in all phases of a project and as a provider of proprietary IT solutions, we have a lot of experience with many different types of projects and systems.

We offer consulting services in connection with analysis, design/development, implementation, service and support in:

- Internal logistics and warehouse management
- Planned maintenance and procurement
- Waste administration
- Electricals and automation
- Mobile solutions
- Customised IT development

CUSTOMISED DEVELOPMENT

Logimatic also develops customised IT solutions. These are specially developed software and automation solutions that are customised to the needs of the customer or a specific task.

The need for the development of a customised IT solution is driven by a variety of factors and can arise from new business related changes that can best be financially supported by a dedicated IT solution. It can also arise out of new kinds of business and business models, legislation and external requirements, niche business procedures, where standard solutions are inadequate and business procedures that are not yet supported by standard solutions.

We custom develop for all kinds of businesses and all kinds of tasks - although primarily with a focus on the niche areas that we already service today.

FOCUS ON THE CUSTOMER

Our customers are at all times entitled to a first class treatment - from the first contact to the delivery of the order as well as in relation to follow-up service and support. This applies regardless of whether they are local or international. Logimatic works with a great deal of flexibility across national boundaries and still manages to provide the availability that ensures customer satisfaction.

Regardless of the size and complexity, we solve the task with 100% focus on the customer's business needs. Because all of our solutions are proprietary, we can customise the solution to small, large and special requirements.

Our service and support teams have many years of experience and an in-depth knowledge of the customers that they are responsible for. We have online access to most of our customers' systems, which makes it quick and easy to solve any problems, make updates and provide general support "on the spot" and when the need arises.

A GOOD PLACE TO BE

Logimatic is a value-driven company with a focus on a good working environment and well-being. Our employees are our most important resource and are the core of the individual projects.

We want our employees to be "whole people", who always feel that Logimatic is a good place to be. Individual employees must be driven by the thought of making a difference and pride at being a part of Logimatic and our common project.

Over 80% of our employees are academically trained primarily within the different engineering fields, computer sciences and software programming. The complexity of our projects places heavy demands on our employees and we expect a high standard at all levels, including personal qualities, academic qualifications, business acumen and the ability to adapt and evolve



TESTIMONIALS

"The Royal Danish Navy has had the pleasure of working with Logimatic for many years on a variety of projects that have required specialised technical knowledge and insight. The projects have varied in size and character through the years, but they have all been delivered to a high level of satisfaction and within the agreed deadlines and financial frameworks."

Per Bigum Christensen

Commander and Chief Technical Officer, The Royal Danish Navy

"We are very satisfied with the solution that we got from Logimatic and the collaboration with them has functioned really well. They are good at understanding our situation and work critically and constructively in a close collaboration with us. In addition to this we value the fact that it is the same people that we have had support from seven years after the implementation."

Gard Erik Dahl

Logistics Manager, Optimera

"Aalborg CSP has used Logimatic as a supplier and partner in a wide range of projects both in Denmark and abroad. Logimatic is a good collaborative partner with the necessary expertise for our benefit and that of our customers."

Per Jørn Nielsen

Managing Director, Aalborg CSP

LIST OF REFERENCES

Throughout the years Logimatic has completed many different assignments for both private as well as public companies. Examples include shipping companies, shipyards, distribution companies, several types of industrial concerns, waste treatment plants, municipalities, waste companies, authorities, the Navy etc. Below is listed a selection of our references.

A. Enggaard A/S, A2SEA A/S, AffaldPlus, Waste Centre Aarhus, Aker Solutions, Anker Hansen & co. a/s, Architects Hune og Elkjær, Arkitema K/S, Arla, Arne Andersen - Vrå A/S, Associated Danish Ports A/S, Astilleros Cardama S.A., Avedøre Wastewater Services, av form a/s, Axellus A/S, B&K Engineering A/S, B. Nygaard Sørensen, Babcock & Wilcox Vølund, Balle Blik & VVS, Bart Wagenwoort, BB Electronics Manufacturing, BELUGA SHIPPING GMBH, Bergen Group Fossen, Binzagr Co-Ro, BonBonLand, Bofa, Boustead Naval Shipyard Sdn Bhd., Bramming Fjernvarme A.m.b.a., Brdr. Daugaard A/S, Bring Logistics Solutions, Carlsberg, CCL Label A/S, CiToxLAB Scantox A/S, Clipper Fleet Management A/S, Clipper Marine Services A/S, Color Line A/S, Coop, Copenhagen Biocenter, CP Pavilloner A/S, Co-Ro Food A/S, CUBIC-Modulsystem A/S, dan-alu a/s, Danfoss Drives A/S, Danfoss, Dania A/S, Dania Marine, Danish Crown, Danish Defence Acquisition and Logistics Organization, Danish Malting Group A/S, Danish Technological Institute, Danlind A/S, Dansk Halbyggeri A/S, Danish Maritime Institute (Force Technology), Dansk Supermarked, Danske Færger A/S, DBB Jack-up Services A/S, Defco A/S, DEIF A/S, DFDS A/S, Diamond Ship Management NV, Duun Industrier, Dynaudio A/S, E. Pihl & Søn A.S., ECCO, ELINDCO Byggefirma A/S, Elomatic Oy, Energi E2 A/S, Energi Midt, Energi Viborg Kraftvarmeværk A/S, Energi Viborg Spildevand A/S, Energi Viborg Vand A/S, Energy Power Resources Ltd., Erling Jensen A/S, Erria A/S, ESTIMAR S.A., Fincantieri Marine Group, FISK Seafood hf, Fittings Specialisten, Fjord Line Danmark A/S, FKI Logistex, FLS miljø a/s, Forsyningen Allerød Rudersdal A/S, Forsvarets Logistikkorganisasjon, Frank Mohn AS, Frederikshavn Forsyning A/S, Faerch Plast A/S, Förde Reederei Seetouristik GmbH & Co. KG, Gekås Ullared AB, General Mills, Glud & Marstrand A/S, Glunz & Jensen A/S, Goa Shipyard Limited, Gozo Channel Company Ltd., Gustav Hansen & Søn, Hanstholm Elektronik A/S, Hardi International, Harland & Wolff PLC, Harren & Partner, trans-Mar-supply, Hauschildt Marine, Hemmakväll AB, HERNIS Scan Systems, Hindustan Shipyard Ltd., Hjørring Varmeforsyning, HT BENDIX A/S, Hydranor Kongsberg, ICA, IHC Parts & Services B.V., IM Service ApS, Ingalls Shipbuilding, ÍSTAK, J. Lauritzen A/S, Jesper Thomsen Tømrer & Snedker A/S, JL-Fondet, Jutha Maritime Public Co Ltd., Jøtul AS, Knud E. Hansen A/S, Kongsberg Maritime, KPC Herning A/S, Kühne & Nagel, Laithwaites, Lauritzen Kosan A/S, Lillebaelt Academy of Professional Higher Education, LK, Lund & Staun A/S, Lynettefællesskabet I/S, Maersk Ship Design A/S, Malm Orstad AS, MAN Diesel & Turbo, Marel hf, Maribo-Sakskøbing CHP Plant, Mascot, Mento, Mercantec, MiljøTeam A/S, Moe & Brødsgaard A/S, Mogens Knudsen A/S, Mols-Linien A/S, MT Højgaard A/S, Murerfirmaet Hans Nielsen og Søn A/S, National Oilwell Varco, Naval Base Frederikshavn, Naval Base Korsør, Nederman Manufacturing Denmark A/S, Netto, NGV TECH SDN. BHD., Nordforbrænding I/S, Nordfyns municipality, Nordisk Bog Center A/S, Nordjysk Elhandel A/S (NEAS), Nordjyske Medier, North Denmark Region, Nortura, Novo Nordisk, NVRaffald i/s, O.W. Tankers A/S, Odense Steel Shipyard Ltd A/S, OFS Fitel Denmark I/S, OPTIMERA, Orskov Yard A/S, OSK ShipTech A/S, Otto Olsen, Pallisgaard A/S, Per Aarsleff A/S, Platinum Yachts FZCO, Post Danmark, Procter & Gamble, Proshop, Raufoss Water & Gas, Rederiet Beinur HG62, REFA, Reno Djurs I/S, Reno-Nord I/S, Renosyd I/S, Renovest I/S, Revas, Riis Enterprise A/S, Risø Technical University of Denmark (DTU), Rockwell Automation A/S, Rockwool, Rohde Nielsen A/S, Roskilde Forsyning A/S, Roskilde Spildevand A/S, Royal Arctic Line A/S, Ruko A/S, SAM ATLAS Marine Electronics GmbH, Samsø Linien, Scandic Food A/S, Scandinavian Brake Systems A/S, Scandlines AB, Scandlines Deutschland GmbH, Scandlines DK A/S, Scanel Green Energy A/S, SCANEL International A/S, Scania, Schlumberger, Scribona AS, SDE College, Simrad Egersund AS, Skamol A/S, Solar A/S, Spar Kjøb, Strait Shipping Ltd., Strato Ventilation, Superfos A/S, Svend Damgaard Olesen A/S, Svenstigs AB, Svitzer, Swix Sport AS, Systemteknik A/S, Syversen AS, Talurit AB, Tech College Aalborg, Technodan a/s, Tess Norge AS, Thisted Municipality, Tine Meieriet, TL BYG A/S, Toppenberg H.O.K ApS, TOP-TOY, Traffics A/S, Trio Architects A/S, Tronrud Engineering AS, TTS Marine AS, Tømrernes Byggeselskab, University of Copenhagen, Vejle Spildevand a/s, Vestas Wind Systems A/S, VIA University College, Vägverket, Färjerederiet, Weland Lagersystem AB, Wilhelmsen Marine Engineering A/S, Wilhelmsen Technical Solutions AS, Würth, Xellia Pharmaceuticals ApS, Xergi A/S, Aalborg CSP A/S, Aalborg Energie Teknik a/s, Aalborg Industries, Aalborg University, Aarhus Municipality, Aarhus MiljøCenter, Aarhus University

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